

HOW DOES YOUR DSC MEDICAID SOLUTION COMPARE?

	PracticeMax DSC	Your DSC Biller
COMPLIANCE & RISK MANAGEMENT		
Integrate fully with e-IEP PRO®?¹ The PracticeMax DSC solution is fully integrated with the e-IEP PRO system.	✓	?
Reduce Audit Risk with Lock Features?² PracticeMax's DSC solution features twelve electronic audit checks that are automatically performed before a provider's log can be locked and signed electronically.	✓	?
Comply with HIPAA, HITECH and FERPA?³ PracticeMax adheres to the industry's highest standards of compliance, including HIPAA, HITECH and FERPA.	✓	?
OPERATIONAL IMPROVEMENTS		
Eliminate Paper Logs? With PracticeMax's DSC solution, data management functionality is fully integrated with e-IEP PRO, eliminating duplicate data entry and significantly reducing paper logs.	✓	?
Eliminate Storage? Within PracticeMax DSC, all data is electronically maintained in HIPAA compliant servers and is accessible 24 hours a day - eliminating costly and inefficient on-site and/or off-site paper storage.	✓	?
Reduce Staff Time? The PracticeMax DSC solution allows administrative staff to transition from collecting and mailing paper logs to other tasks within the District - resulting in more effective and efficient program management.	✓	?
Increase Access to Information? PracticeMax DSC provides 24 hour a day access to custom detail reports - including claim and revenue tracking by provider, service type, school, etc.	✓	?
Increase Your Staff Competencies? Caregivers and providers are able to improve their documentation skills via training and support delivered by certified staff from PracticeMax's Scottsdale-based corporate office.	✓	?
COLLECTIONS AND SUPPORT		
Increase Compliant Revenue by up to 65%?⁴ Districts utilizing the PracticeMax DSC program have realized significant improvements in reimbursements, ranging from 10% to 65%.	✓	?
Locally Owned and Operated? PracticeMax is Arizona's only DSC biller that is locally owned and operated. Headquartered in Scottsdale, PracticeMax personnel are available for in-person presentations, meetings and training sessions at a District's convenience.	✓	?
Performance Guarantee?⁵ PracticeMax fees are comparable to other DSC billers with one important exception: PracticeMax includes a performance guarantee! No other DSC biller guarantees their performance.	✓	?

¹ With PracticeMax DSC, all IEP data and DSC provider service logs are entered into and maintained in a single database. Other DSC billers claim “integration with e-IEP PRO” while in reality they only receive limited IEP data that must be downloaded, imported and matched within their database. This interface process is not only incomplete, but creates significant opportunity for errors and can result in inaccurate and/or non-compliant claiming. PracticeMax is the only DSC biller with full e-IEP-PRO integration, helping administrators ensure 100% IEP compliance and maximum claiming revenue.

² PracticeMax DSC’s electronic audit checks keep providers and their billing agents from submitting claims that might otherwise be incorrect, incomplete or non-compliant. Other DSC billers and their District clients have an audit failure rate in excess of 90%. They can achieve some of the PracticeMax/e-IEP PRO functionality by linking multiple imported data files. However, because they don’t have access to the PracticeMax features built into e-IEP PRO, providers end up attesting to the accuracy of service logs and DSC claims without any assurance that the data is accurate.

³ Capturing, transferring and submitting DSC claims in an electronic format exposes SPED providers to HIPAA and HITECH regulations. As of June 21, 2010, LEAs and billing companies must submit all DSC claims in a HIPAA compliant 837 file format. (A letter from an Arizona law firm recommending HIPAA and HITECH compliance in DSC claiming is available for review.)

⁴ Actual increases may be higher or lower depending upon variables such as District staff and changes in Medicaid payment schedules. PracticeMax’s ability to provide more accurate documentation, complete data collection and precise student-specific diagnostic coding combined with fully integrated automation have resulted in improved District revenues and reimbursement when compared to pre-PracticeMax performance.

⁵ Issues outside the control of PracticeMax, such as proper utilization by District staff, changes in Medicaid payment schedules, etc., may affect the performance guarantee.



For more information on what PracticeMax can do for your school district, contact us at 800-711-0527 or info@practicemax.com.

COMPARISON OF PRACTICEMAX DATA INTEGRITY VS. ALTERNATIVE SOLUTIONS

The PracticeMax/e-IEP PRO® solution is the only electronic Web-based DSC billing solution where all data is stored in a single database. This is the only way to ensure 100% accuracy of the data relationships between the electronic IEP and the electronic Medicaid session logs (i.e., where the IEP data directly drives the DSC session logs). All other solutions require merging, scrubbing and manually correcting disparate data sources, significantly increasing the likelihood of errors and incorrect claims.

The following checklist summarizes some of the audit and compliance features where the PracticeMax/e-IEP PRO DSC claiming solution provides 100% accuracy in correlation between the IEP and Provider session log data.

DSC COMPLIANCE FEATURES	100% accurate correlation between IEP and DSC session log data	
	PracticeMax	Your DSC Biller
IEP goals directly linked to IEP	✓	?
IEP directly linked to provider service logs	✓	?
IEP, provider, service notes, provider information, student information all linked to session log in same database	✓	?
IEP must be locked and in-force to initiate billable provider session log	✓	?
Service dates must fall within the IEP dates	✓	?
Parental Medicaid consent must be signed, current and documented in the IEP	✓	?
All DSC service records are archived and available for review and/or printing from the IEP system, significantly streamlining the audit/review process	✓	?
Times must be documented for all services provided	✓	?
An appropriate IEP goal must be specified for each service rendered	✓	?
A diagnosis must be selected that supports the medical necessity for services rendered	✓	?
ADL scope, frequency and duration must be identified in IEP	✓	?
Billed ADL minutes cannot exceed IEP specified minutes	✓	?
An appropriate CPT must be selected by the provider that is consistent with provider's license/certification type	✓	?
Provider license/certifications must be current	✓	?
OT/PT electronically reviews and electronically signs session logs created by COTA(s) and PTA respectively	✓	?
SLP-A services must be reviewed by supervising SLP prior to submitting claim	✓	?
Ability to create and submit claims without the above noted compliance safeguards	NO	?
High probability for District revenues to be recouped due to audit findings of non-compliant billing	NO	?

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